# The Status of Women in Academia 

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## Gender (In)Equity:

Women and men in the (academic) workforce

- Big picture
- Women earn about 2/3 of what men earn for full-time employment around the world
- Within a profession and controlling for rank, women earn 10-15\% less than men
- About 1\% of Fortune 500 CEOs are women
- Academia
- Women PhDs are less likely to choose academic jobs than men
- Women academics earn less, have less lab space \& other resources
- Women are less likely to be granted tenure in every field
- In economics, women are $22 \%$ of assistants, $15 \%$ of associates, $6 \%$ of professors; not a pipeline problem


## Why Gender Equity Matters

- Quality
- Failing to use the talents and energy of half our population negatively affects the potential quality of future faculty
- Legitimacy
- Faculty demographics that differ from students' can carry messages that discourage women from entering the academy, marginalized women faculty exacerbate this effect
- Fairness
- Aspire to meritocracy, but fail to recognize and reward women's talents and energies


## Today's Talk

- Review of others' work (!)
- Documenting gender inequities in academia
- Ginther \& Kahn (2009, 2006a, 2006b, 2004a, 2004b, 2003a, 2003b, 2002); Ginther \& Hayes (1999)
- Explaining gender inequities in academia - Valian (1999), Steinpreis, Anders \& Ritzke (1999), Wenneras \& Wold (1997), Goldin \& Rouse (2000), Trix \& Psenka (2003)
- Suggestions for moving forward (discussion)


## Ginther and Coauthors

- Use 1973-2001 Survey of Doctorate Recipients (SDR)
- Biennial, Longitudinal Survey of U.S. Doctorates
- Used by NSF to analyze scientific labor force
- Includes Humanities 1977-1995
- Tenure-track or tenured academics (not practitioners)


## Fields Covered

- Life Science
- Agriculture and Food Science, Biology

Physical Science (together "Science")

- Chemistry, Earth Science, Physics
- Engineering
- Social Science
- Economics, Psychology, Sociology, Anthropology, Political Science
- Humanities
- History, Philosophy, English, Modern Languages, Classics, Fine Arts


## Controls in Analyses

- Academic field
- Degree institution characteristics
- University/College employer characteristics
- Rank and Tenure status
- Primary work activities (research/teaching)
- Government Support of Research
- Publications (number vs. quality)


## Representation

- Good: Social science (except economics), humanities, life-science
- Not-so-good: Physical science, Economics
- Ugly: Engineering

Figure 1: Percentage of Doctorates Granted to Females, 1974-2004 Suvey of Earned Doctorates


Figure 3: Percentage of Tenured Faculty who are Female, by Discipline


Source: 1973-2001 Survey of Doctorate Recipients

## Hiring

- Gender and Marital / Children status interact
- Rates of tenure-track job within 5 years of PhD
- Single women are 16\% more likely than (all) men
- Married women are $17 \%$ less likely than (all) men
- Married women with children are 20\% less likely than (all) men


## Promotion

- Good: Science, Engineering
- Not-so-good: Social science (except economics); humanities
- Ugly: Economics


## Relative Tenure Rates: 10 Years Past PhD



Figure 4--Predicted Survival without Tenure Functions, by Gender and Discipline


## Salaries

- Control for rank
- Good: Humanities
- Not-so-good: Social Science
- Ugly: Sciences and Engineering


## Gender Differences in Salary by Rank


$\square$ Assistant $\square$ Associate $\square$ Full

## Economic Explanations for the Salary

## Gap

- Gap not the result of:
- Marriage \& Children
- Differences in Productivity
- Gap largely explained by gender differences in the returns to work experience.
- Men rewarded more than women for each year of experience
- Consistent with Cumulative Advantage Model


## Alternative Explanations

- Marriage and Children (endogeneity)
- Impacts hiring and promotion, but not salaries
- Self-selection (Summers)
- Impacts hiring and promotion, but not salaries
- Productivity
- Include productivity controls
- Women more productive than men at Research I institutions


## Conclusion

- Each discipline has unique challenges for gender equity
- E.g. Engineering: getting the PhD
- E.g. Sciences (Life and Natural): Salary inequity (possibly space and other resources)
- E.g. Economics: promotion/tenure rates
- Possible explanation: Men recognized and rewarded more than women for similar productivity levels (see below)


## Gender Schemas (Valian 1999)

- Non-conscious hypotheses about male/female differences that guide everyone's (men's and women's) perceptions and behaviors
- Expectations or stereotypes that define "average" members of a group
- E.g. Men are instrumental, task-oriented, competent
- E.g. Women are nurturing, emotional, and care about relationships
- Normal, human brains categorize
- More likely to apply them when group or category salience is high

Valian 1999, Why So Slow? The Advancement of Women MIT Press

## Fidell (1970)

- Sent 10 one-paragraph descriptions to department chairmen (psychology)
- Varied gender in each
- Varied other details (e.g. experimental vs. clinical, publication rate, marital status, ...)
- Asked to judge
- The chances of this person getting an offer for a full-time position (1-7)
- At what level (Full, Associate, Assistant, Research Associate, Lecturer, Other)
- Rank quality


## Results

- 68\% response rate (155 responses)
- Men are somewhat more likely to get offer
- Two exceptions; stereotypically "female" fields
- Men get significantly higher-ranked offers ( $p<.01$ )
- $48 \%$ vs $37 \%$ Associate overall
- Men ranked somewhat higher (same description)
- Note: dated (e.g. marital status)...


## Probability of Offer (1-7; higher better)

'IABLE 2
Means and Standard Deviations of Desiralithty
Ratings ror Men and Women

| Paragraph | 11 | SD | $M_{\text {Men }} \text { - Women }$ |
| :---: | :---: | :---: | :---: |
| Ross |  |  |  |
| James | 3.29 | 1.26 | -+. 32 |
| Janet | 2.97 | 1.17 |  |
| Baxter |  |  |  |
| Albert. | 1.69 | . 78 | $-.19$ |
| Alice | 1.88 | . 93 |  |
| Wilson |  |  |  |
| Eugene | 2.20 | 1.16 | +. 27 |
| Edith | 1.93 | 1.08 |  |
| Lasalle |  |  |  |
| 'Thomton | 4.88 | 1.37 | +. 25 |
| 'Thelma | 4.63 | 1.28 |  |
| Guyer |  |  |  |
| Donald | 3.95 | 1.42 | $-.17$ |
| I onna | 4.12 | 1.39 |  |
| Pinney |  |  |  |
| 'Thomas | 3.39 | 1.44 | $+.17$ |
| Theresa | 3.22 | 1.47 |  |
| Norton |  |  |  |
| Jomathan | 5.89 | 1.07 | - +-. 16 |
| Joan | 5.73 | . 99 |  |
| Clavel |  |  |  |
| Patrick | 4.96 | 1.50 | +. 47 |
| Patricia | 4.49 | 1.48 |  |

## Rank of Offer

TABLE 1
Proportion of Responses at Each Academic Levet. for Men and for Womfn

| Paragraph | "Other" | Lecturer | Research associate | Assistant professol | Associate professor | $\begin{gathered} \text { Full } \\ \text { professor } \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Ross |  |  |  |  |  |  |
| James | . 01 | . 00 | . 01 | . 47 | . 50 | . 00 |
| Janct | . 07 | . 03 | . 01 | . 51 | . 38 | . 00 |
| Baxter |  |  |  |  |  |  |
| Albert | . 33 | . 07 | . 03 | . 49 | . 08 | . 00 |
| Alice | . 33 | . 08 | . 05 | . 43 | . 11 | . 00 |
| Wilson |  |  |  |  |  |  |
| Eugene | . 26 | . 05 | . 00 | . 55 | . 14 | . 00 |
| Edith | . 31 | . 14 | . 03 | . 44 | . 08 | . 00 |
| LaSalle |  |  |  |  |  |  |
| Thornton | . 00 | . 00 | . 07 | . 19 | . 74 | . 00 |
| Thelma | . 03 | . 00 | . 12 | . 28 | . 57 | . 00 |
| Guyer |  |  |  |  |  |  |
| Donald | . 05 | . 01 | . 03 | . 52 | . 39 | . 00 |
| Domia | . 03 | . 01 | . 04 | . 64 | . 28 | . 00 |
| Pinney |  |  |  |  |  |  |
| Thomas | . 10 | . 01 | . 03 | . 36 | . 49 | . 00 |
| Theresa | . 05 | . 08 | . 03 | . 39 | . 44 | . 00 |
| Norton $\quad$ 年 |  |  |  |  |  |  |
| Jonathan | . 00 | . 00 | . 01 | . 15 | . 75 | . 08 |
| Joan | . 03 | . 01 | . 04 | . 24 | . 68 | . 00 |
| Clavel |  |  |  |  |  |  |
| Patrick | . 03 | . 03 | . 00 | . 34 | . 59 | . 01 |
| Patricia | . 03 | . 03 | . 00 | . 50 | . 44 | . 00 |
| Men | . 10 | . 02 | . 02 | . 39 | . 46 | . 01 |
| Women | . 11 | . 05 | . 04 | . 43 | . 37 | . 00 |

## Steinpreis, Anders and Ritzke (1999)

- Update (and more careful)
- Sent CV (real) to faculty (psychology)
- Male/female rookie, male/female tenured
- Between-subjects design (one CV/gender only)
- 238 male and female academics
- Would you hire?
- Does applicant have adequate experience?


## More Likely to Hire Males (p<.001)



## Independent of Own Gender



## Other Ratings

- Male candidates more likely to have
- Adequate research ( $p<.005$ ), teaching ( $p<.005$ ), service experience ( $p<.005$ )
- Even though the CVs are the same!
- Concerns about female candidates
- Respondents four times more likely to write cautionary comments in the margins of the questionnaire for female candidates
- "We would have to see her job talk"
- "It is impossible to make such a judgement without teaching evaluations"
- "I would need to see evidence that she had gotten these grants and publications on her own"


## Wenneras \& Wold (1997)

- Sweden, biomedical academics
- Peer-reviewed system of Swedish Medical Research Council (postdoctoral fellowships)
- Vita, bio, research proposal
- Reviewed by one of 11 evaluation committees
- Score of 0-4 on three attributes (multiplied, averaged across reviewers)
- Scientific competence
- Relevance of the research proposal
- Quality of the methodology


## Data

- Scores from 1995 applications
- Women scored lower on all three parameters
- .25 lower on scientific competence, .13 on relevance, .17 on methodology
- Were women less productive (scientifically competent)?
- Number of papers, number of first-authors, impact factor of journals, citation count
- Calculated "total impact"


## Results



Figure 1 The mean competence score given to male (red squares) and female (blue squares) applicants by the MRC reviewers as a function of their scientific productivity, measured as total impact. One impact point equals one paper published in a journal with an impact factor of 1 . (See text for further explanation.)

- Regression of competence scores with controls
- Male dummy significant; 0.21 extra competence points
- Approximately three extra papers in Science or Nature, or 20 extra papers in top specialty journal
- Women had to be 2.5 x as productive as men to get same score


## Regression Results

| Scientific productivity |  |  |  | Additional points given by the reviewers for the following factors |  |  | Size of the influence of the non-scientific factors in productivity equivalents |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Multiple regression model based on: | $r^{2}$ | Intercept | Competence points per productivity unit | Male gender | Reviewer affiliation | Recommendation letter | Male gender | Reviewer affiliation | Unit of measure |
| Total impact | 0.47 | 2.09 | $\begin{aligned} & 0.0033 \\ & <0.00005^{*} \end{aligned}$ | $\begin{aligned} & 0.21 \\ & <0.00005 \end{aligned}$ | $\begin{aligned} & 0.22 \\ & 0.0008 \end{aligned}$ | $\begin{aligned} & 0.10 \\ & 0.04 \end{aligned}$ | $\begin{aligned} & 64 \\ & (35-93)+ \end{aligned}$ | $\begin{aligned} & 67 \\ & (29-105) \end{aligned}$ | Impact points |
| First-author impact | 0.44 | 2.13 | $\begin{aligned} & 0.0094 \\ & <0.0001 \end{aligned}$ | $\begin{aligned} & 0.24 \\ & <0.00005 \end{aligned}$ | $\begin{aligned} & 0.20 \\ & 0.005 \end{aligned}$ | NS | $\begin{aligned} & 25 \\ & (14-36) \end{aligned}$ | $\begin{aligned} & 21 \\ & (6-36) \end{aligned}$ | Impact points |
| First-author citations | 0.41 | 2.17 | $0.0054$ | $\begin{aligned} & 0.23 \\ & <0.00005 \end{aligned}$ | $\begin{aligned} & 0.23 \\ & 0.001 \end{aligned}$ | NS | $\begin{aligned} & 42 \\ & (23-61) \end{aligned}$ | $\begin{aligned} & 42 \\ & (17-67) \end{aligned}$ | Citations during 1994 |

## Trix and Psenka (2003)

- Letters of recommendation for medical school faculty (linguistics)
- All letters from successful applicants for faculty in large American medical school 19921995 (312 letters)
- Compare letters written for male (222) and female (89) hires


## Results: Existence

- Women more likely to get minimal letters
$-15 \%$ vs $6 \%$ ( $p=.021$ ); women's letters were only 84\% as long as men's
- Women more likely to have doubts raised
$-24 \%$ vs $12 \%$ ( $p=.01$ )
- Stereotypical terms
- For men
- "successful" (7\% vs 3\%)
- "accomplishment or achievement" (13\% vs 3\%)
- For women
- "compassionate" (16\% vs 4\%)
- "grindstone" (34\% vs 23\%)


## Results: Frequency

- Male letters include more instances of "standout" adjectives (excellent, superb, ...)
- 2.0 vs 1.5
- Male letters more likely to mention "research" multiple times
-62\% vs $35 \%$
- Male letters more likely to include scientific terminology
- 3.3 lines vs 1.9 lines


## Results: Possessives (his/her)



FIGURE 3. Semantic realms following possessives. Rank-ordered within gender sets from equal numbers of letters 'her training'; 'his research'

## Results: Possessives (his/her)



FIGURE 4. Distinctive semantic realms following possessives. Greatest contrasts across genders in equal number of letters 'her personal life'; 'his publications'

## Goldin and Rouse (2000)

- Auditions of musicians for orchestras
- Before 1980, 12\% female or less
- 1970-1980, start of open auditions
- Some in view, some behind screen (Blink, Gladwell)
- Data on applicant pool, advancement, and hiring
- Impact of screen on female hiring is significant
- Controls for ability, year of audition, instrument played, ...

Table 5-Average Success at Auditions by Sex and Stage of Audition for the Subset of Musicians Who Auditioned Both Blind and Not Blind

|  | Blind |  | Not blind |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Proportion advanced | Number of person-rounds | Proportion advanced | Number of person-rounds |
|  | Preliminaries without semifinals |  |  |  |
| Women | $\begin{gathered} \hline 0.286 \\ (0.043) \end{gathered}$ | 112 | $\begin{gathered} 0.193 \\ (0.041) \end{gathered}$ | 93 |
| Men | $\begin{gathered} 0.202 \\ (0.026) \end{gathered}$ | $247$ <br> Prelimi | $\begin{gathered} 0.225 \\ (0.031) \\ \text { mifinals } \end{gathered}$ | 187 |
| Women | $\begin{gathered} \hline 0.200 \\ (0.092) \end{gathered}$ | 20 | $\begin{gathered} 0.133 \\ (0.091) \end{gathered}$ | 15 |
| Men | $\begin{gathered} 0.083 \\ (0.083) \end{gathered}$ | 12 | $\begin{gathered} 0.000 \\ (0.000) \end{gathered}$ | 8 |
| Women | $\begin{gathered} 0.385 \\ (0.061) \end{gathered}$ | 65 | $\begin{gathered} 0.568 \\ (0.075) \end{gathered}$ | 44 |
| Men | $\begin{gathered} 0.368 \\ (0.059) \end{gathered}$ | 68 | $\begin{gathered} 0.295 \\ (0.069) \end{gathered}$ | 44 |
| Women | $\begin{gathered} 0.235 \\ (0.106) \end{gathered}$ | 17 | $\begin{gathered} 0.087 \\ (0.060) \end{gathered}$ | 23 |
| Men | $\begin{gathered} 0.000 \\ (0.000) \end{gathered}$ | 12 | $\begin{gathered} 0.133 \\ (0.091) \end{gathered}$ | 15 |
| Women | $\begin{gathered} 0.027 \\ (0.008) \end{gathered}$ | 445 | $\begin{gathered} 0.017 \\ (0.005) \end{gathered}$ | 599 |
| Men | $\begin{gathered} 0.026 \\ (0.005) \end{gathered}$ | 816 | $\begin{gathered} 0.027 \\ (0.005) \end{gathered}$ | 1102 |

## Summary

- Exist many other studies (within and outside academics), supporting gender schemas
- success is attributed to skill for men and luck for women (Deaux and Emswiller 1974)
- biases are more pronounced under time pressure (Martell 1991)
- women perceived to be worse leaders (Eagly and coauthors)
- reliance on qualifications (education vs experience) depends on the pool (Norton et al. 2004)...


## What to Do?

- Education is the first step (show me the data)
- Identify hurdles at individual schools/departments (get new data)
- Compare hiring/retention rates with pool, peers
- Identification
- e.g. Harvard
- Especially when pool is small and market is decentralized (engineering)
- Offers made
- Objective evaluation policies
- Especially when current faculty are mostly male (natural sciences)
- Recruitment
- Spousal hires
- Family leave policies, ...


## Other Policies to Consider/Benchmark

- Maternity/Paternity leave
- New norm: 1 semester off teaching (1/2 load), 1 year on clock (no penalty)
- Decisions: Male/female, adoption, other life-events
- Other on-ramps and off-ramps
- Half-time appointments, longer clocks, ...
- Spousal hiring policies
- Especially when only game in town
- E.g. Penn State, Michigan, Indiana, Columbia ...
- Mentoring and advising


## Conclusion and Summary

- Gender equity is important (instrumental and ontological)
- Improvements in academia, but still inequities
- Hiring, promotion, salary differentials
- Field-specific (need individualized solutions)
- Possible reasons: subtle bias
- Solutions
- Customized for institution, field
- Virginia Tech portal (ADVANCE IT sites)

